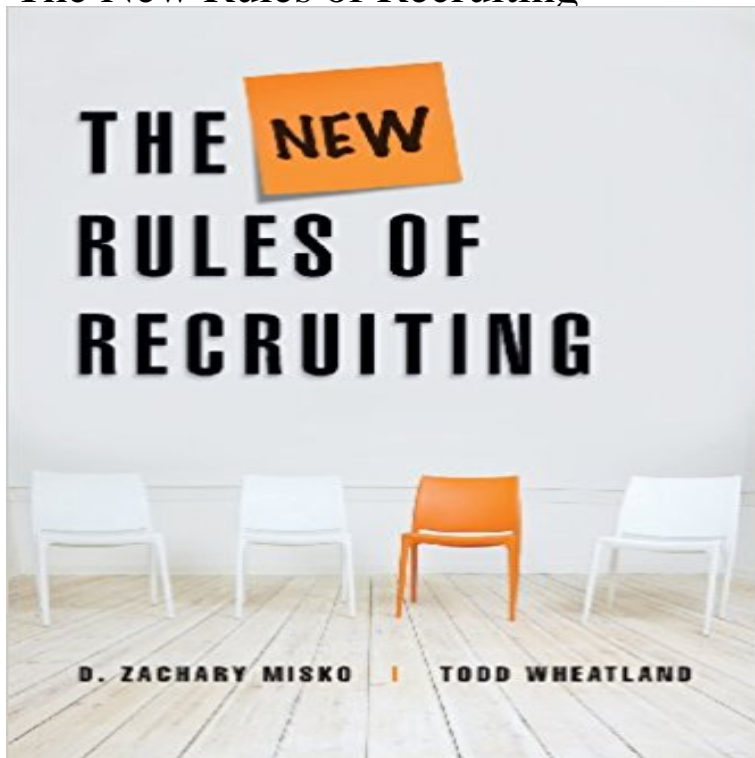


## The New Rules of Recruiting



Have you changed your recruiting tactics in the last three years? If not, your competitors will soon be but a faint spot on the horizon. In Zachary Misko and Todd Wheatlands fast-paced book *The New Rules of Recruiting*, they explain why the field of recruiting is vastly different from just a few years ago--and why it will go on changing at a dizzying clip. The pair map out the steps recruiters, HR executives and hiring managers must take to rewire how they look for, connect with, and attract talent in high-demand fields. The book includes: - How to engage high-value knowledge workers--those individuals working in fields like software development, digital marketing, engineering, science and biotech. - The role of social media in recruiting, and how even the most reticent can get started and become social savants. (From getting the most out of well known sites like LinkedIn, to unearthing niche sites to reach a specialized audience.) - Critical advice about the role of content in recruiting--and how recruiters use tactics like blogging to connect with potential job candidates.

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