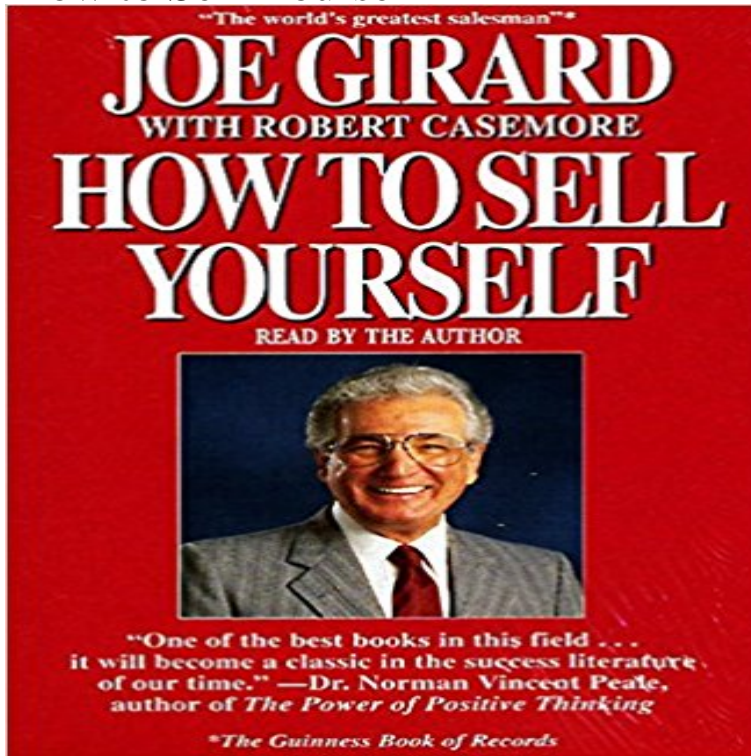


## How to Sell Yourself



Named the worlds greatest salesman by the Guinness Book of World Records for twelve years running, Joe Girard shares his tips for selling your most important product --YOURSELF! We are always selling ourselves, whether trying to motivate people, persuading others to see our point of view, or negotiating, the day-to-day details of life. By selling ourselves on ourselves, Joe Girard tells us we can get on the path to being winners. Not intended solely for salespeople, How To Sell Yourself gives lessons in living successfully and with confidence. ON THIS RECORDING IS JOE GIRARDS METHOD TO BUILD SELF-CONFIDENCE AND A POSITIVE ATTITUDE TAKE CONTROL NO MATTER WHAT THE OBSTACLES OR SELF-DOUBTS LISTEN AND COMMUNICATE CLEARLY GET OTHERS TO ACCEPT AND TRUST YOU GET AHEAD AND STAY HEALTHY AND HAPPY > STOP MAKING COSTLY MISTAKES YOU'RE NOT EVEN AWARE YOU'RE MAKING

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